



**FOR IMMEDIATE RELEASE**  
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**NCP SOLUTIONS IS ACQUIRED BY LARGEST PROVIDER OF PAYMENT SOLUTIONS TO  
FINANCIAL INSTITUTIONS**

***Respected Statements Technology Platform Will Expand Harland Clarke's Current  
Transactional Document Offerings***

**SAN ANTONIO, TX – June 3, 2013** — Harland Clarke Corp. has announced that on May 31, 2013, it acquired NCP Solutions. The acquisition was driven by NCP's recognized technology platform for the creation and fulfillment of physical print and digital statements and other critical transactional documents. This is an expansion of Harland Clarke's capabilities as a world-class supplier of secure documents and data-driven communication vehicles to help customers grow their businesses.

NCP was founded in 1974 and grew to become the nation's largest payment coupon book provider to the financial services industry. Building on that foundation, the company began its strategic expansion in the late 1980s, adding capabilities to produce additional time-sensitive transactional print documents, marketing communications, mail services, and digital web services.

"The solutions our two companies provide to customers are highly complementary," said **Dan Singleton, CEO of Harland Clarke and COO of Harland Clarke Holdings Corp.** "NCP is recognized as an expert in delivering high-value transactional documents, including statements, compliance documents and communications. These are highly secure materials needed by financial institutions – which form the core of Harland Clarke's business. We see definite opportunities for growth as we continue our mission of helping our clients attract, retain and expand their customer bases."

Recognized as the largest provider of checks and related payments products to financial institutions, Harland Clarke also offers strategic solutions in its marketing services and retail channels lines of business. Digital communication offerings are provided through its HC Digital business unit. NCP Solutions will be a fourth line of business within Harland Clarke that will be focused on growing transactional print and digital solutions. These offerings will significantly expand Harland Clarke's capabilities in this area, providing additional products to support the growth of its clients.

“Becoming part of Harland Clarke is a milestone for NCP Solutions,” noted **Steve Greenwalt, CEO of NCP Solutions**. “I am very proud that such a respected and successful business values what our NCP team has worked nearly four decades to create and refine. I’m also excited about the opportunities that joining forces affords both Harland Clarke and NCP Solutions.” NCP’s current management team will continue leading the business with Mr. Greenwalt reporting directly to Harland Clarke CEO Dan Singleton.

Harland Clarke’s Sales organization will be presenting the full complement of NCP’s transactional document capabilities to Harland Clarke’s more than 8,000 financial institution clients. In addition, NCP’s 4,000 clients will have the benefit of Harland Clarke’s full portfolio of solutions.

“This is a dynamic and extremely positive direction for NCP and Harland Clarke,” added Singleton. “But the ultimate winners will be our clients. I am excited about being able to offer them more support for even greater success.”

### **About NCP Solutions**

NCP Solutions is in the business of helping companies optimize the effectiveness, efficiency and impact of their critical business communications. It does this by offering integrated solutions that support the physical print and digital delivery of: time sensitive, transactional documents, such as statements, bills, check disclosure; tax documents; credit, collection and loan modification letters; promotional communications designed to attract, retain and strengthen customer relationships; and other relevant information that educates, informs and elicits responses from target audiences. For almost 40 years, these companies have relied upon NCP Solutions’ industry leading expertise, freeing them to focus their time, energy and resources on core business needs and on what matters most to them – creating value for their customers. Available information is available at [www.ncpsolutions.com](http://www.ncpsolutions.com).

### **About Harland Clarke Corp.**

Harland Clarke Corp. ([www.harlandclarke.com](http://www.harlandclarke.com)) is a leading provider of best-in-class integrated payment solutions, marketing services, security solutions, and retail products. It serves clients in multiple industries including financial services, retail, healthcare, insurance, and telecommunications, and ranging in size from major corporate brands and trade groups to micro-businesses and individual consumers. Through collaborative end-to-end engagement with clients, Harland Clarke develops integrated strategies that support its Lifecycle Marketing framework — from acquisition and onboarding to cross-sell and retention — based on unique insight gained from research, data and analytics, and portfolio benchmarking. Its multichannel campaign execution capabilities include award-winning direct mail, email, chat, inbound and outbound contact center services, in-branch marketing displays and collateral, and account statements to provide a single source for industry-leading services. Within its payment solutions business, Harland Clarke provides products and services to more than 8,000 banks, credit unions and major investment firms. Headquartered in San Antonio, Texas, Harland Clarke operates manufacturing and contact center facilities in multiple states and communities. Harland Clarke is a wholly owned subsidiary of Harland Clarke Holdings Corp., which also owns Harland Financial Solutions, Scantron and Faneuil.

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