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### FOR IMMEDIATE RELEASE

# OSG Billing Services Enters Definitive Agreement to Acquire NCP Solutions Expands Financial Services Footprint

**RIDGEFIELD PARK, NJ – November 13, 2018** – OSG Billing Services (OSG), a leading provider of omnichannel billing and payment solutions, customer engagement and critical customer communication management, today announced plans to acquire NCP Solutions, LLC (NCP), a wholly owned subsidiary of Harland Clarke Corp. NCP is a recognized leader in outsourced transactional communications in the financial services industry. The company will continue to be run by the current management team led by Mark Harris.

"With 1,400 clients, 400 customer-focused employees and strategically-located facilities, NCP offers tremendous opportunities for further growth and innovation in the financial services industry," stated Scott W. Bernstein, OSG's Chairman and CEO. "NCP customers will greatly benefit from the investments recently made under Harland Clarke and the significant investment OSG has made and is continuing to make across its platform. We feel this is an ideal fit, as the companies share a customer-first philosophy and a pioneering approach to technology."

"This transaction is significantly beneficial for all parties," said Jana Schmidt, president of Harland Clarke. "This acquisition enables two leading organizations to combine technologies and expertise to provide additional value to clients while expanding innovative offers to the marketplace. This is also an important milestone for Harland Clarke as we advance our strategy focused on innovative marketing services and integrated payment services that drive meaningful customer engagement across all channels including digital, phone, and print. We will continue to aggressively develop new technology-enabled services that support our clients' success and deliver a superior customer experience for their consumers and businesses."

"It is a pleasure to join the OSG family," stated Harris. "We are tremendously excited about the positive impact this transaction will have on our business and on our relationship with our customers. We are looking forward to this next phase in our company's growth."

The sale is subject to customary closing conditions, including the expiration or termination of applicable waiting periods under the Hart-Scott-Rodino Antitrust Improvements Act, and is expected to close by the end of 2018.

### **About OSG**

For more than 25 years, OSG has been a leading outsourced provider of omnichannel billing and payment solutions, offering a full suite of integrated customer communications and engagement solutions that transform the way our clients reach their customers. From transactional documents to



strategic marketing initiatives, OSG employs cutting-edge digital technology to expertly craft communications that enhance the customer experience. OSG's reputation for excellence is based upon award-winning communications solutions and long-term investment in clients' success.

## **About NCP Solutions**

NCP Solutions is in the business of helping companies optimize the effectiveness, efficiency and impact of their critical business communications. It does this by offering integrated solutions that support the physical print and digital delivery of time sensitive, transactional documents, such as statements, bills, check disclosure; tax documents; credit, collection and loan modification letters; promotional communications designed to attract, retain and strengthen customer relationships; and other relevant information that educates, informs and elicits responses from target audiences. For almost 40 years, these companies have relied upon NCP Solutions' industry leading expertise, freeing them to focus their time, energy and resources on core business needs and on what matters most to them – creating value for their customers. Available information is available at www.ncpsolutions.com.

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